

## 國立臺北商業大學【碩士班】貿易談判學程 課程科目表（114 學年度入學新生適用）

Course List for Master's Program on Law and Negotiation for Global Trade, School of International Marketing, National Taipei University of Business (Applicable to Students Admitted in Fall 2025)

科目類別 Category	科目名稱 Course Title	學 分 數 Credit	時 數 Hour	授 課 時 數								備註 Remarks	
				第一學年 AY 1				第二學年 AY 2					
				上		下		上		下			
				授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice	授課 Lecture	實習 Practice		
專業必修 Core Course (Compulsory)	國際經貿法律與政策專題(全英語授課) Seminar on International Trade Law and Policy (taught fully in English)	3	3	3									專業必修5學分 (不含論文) 5 credits of core courses (excluding credits of degree essay)
	國際經貿談判原理(全英語授課) Principles in International Business and Economic Negotiations (taught fully in English)	2	2			2							
	論文 Thesis	(6)	(6)					(3)		(3)			
	合計 Subtotal	5	5	3	0	2	0	0	0	0	0	0	
	必修合計 Subtotal, Compulsory	5	5	3	0	2	0	0	0	0	0	0	不含論文學分 Not including credits of degree essay
專業選修 Elective	衝突管理專題(全英語授課) Selected Topics in Conflicts Management (taught fully in English)	2	2	2									
	貿易實務與談判專題研討(一)(全英語授課) Discussions in Practical Trade and Negotiation Issues (I) (taught fully in English)	2	2	2									
	國際商務環境(英語授課) Global Business Environment (taught in English)	3	3	3									
	跨國商務交易及法律專題(全英語授課) Seminar on International Business Transactions and Relevant Legal Issues (taught fully in English)	2	2	2									
	口語論證與說服：理論與實務(全英語授課) Oral Argumentation and Persuasion: theory and practice (taught fully in English)	2	2	2									
	產業貿易專題(雙語授課，英文為主) Practical Trade Issues in Selected Industries(taught in Bilingual, mainly in English)	2	2	2									
	國際法專題(全英語授課) Selected Topics in International Law (taught in English)	2	2	2									
	亞洲投資(英語授課) Investment of Asia (taught in English)	3	3			3							
	貿易實務與談判專題研討(二)(全英語授課) Discussions in Practical Trade and Negotiation Issues (II) (taught fully in English)	2	2			2							
	國際商務契約撰擬與管理專題(全英語授課) Seminar on Drafting and Management of International Business Contract (taught fully in English)	3	3			3							
	貿易救濟與爭端解決案例研究(全英語授課) Trade Remedy and Dispute Settlement: Case Studies (taught fully in English)	2	2			2							
	國際租稅與跨國購併專題(全英語授課) International Taxation and Crossborder M&A (taught fully in English)	2	2			2							
	全球經濟與產業分析 Global Economy and Industrial Analysis	2	2			2							
	英文商務文件寫作 Writing Business Documents in English	2	2					2					
	國際商務爭議管理專題(全英語授課) International Commercial Dispute Management (taught fully in English)	2	2					2					
	國際投資法專題 Selected Topic in International Investment Law	2	2					2					
	研究方法與論文寫作專題 Selected Topics in Research method and Thesis writing	3	3					3					
	國際講座(上)/(下) International Guest Lectures (I)/ (II)	4	4					2			2		
	專業選修合計 Subtotal, Elective	42	42	15	0	14	0	11	0	2	0		
基礎選修 Basic elective (中文授課)	法學概論 Introduction to Law	2	2	2									
	基礎民商法 Basic Civil and Commercial Law	2	2			2							
	基礎選修合計 Subtotal, Elective	4	4	2	0	2	0	0	0	0	0	0	
一般選修 General elective	專題研究實習 Practice of Topic Research	(4)	(4)		(1)	(1)		(1)		(1)		國科會、科技部、產學合作計畫(不計入畢業最低總學分) Research assistant of the MOST projects and industry-academia cooperation projects. Credits will be NOT counted toward total credits required for graduation.	
	教學專業實習 Practice of Professional Teaching	(4)	(4)		(1)	(1)		(1)		(1)		教學輔助學生成(不計入畢業最低總學分) Teaching assistant (Credits will be NOT counted toward total credits required for graduation.)	
	教育專案實習 Practice of Educational Case Study	(4)	(4)		(1)	(1)		(1)		(1)		教育部、經濟部、勞動部或其他專案計畫(不計入畢業最低總學分) Research assistant of the MOE projects, MEA projects, ML projects, and other project plans. Credits will be NOT counted toward total credits required for graduation.	
	基礎選修合計 Subtotal, Elective	0	0	0	0	0	0	0	0	0	0	0	
畢業最低總學分數31（專業選修至少應修26學分）（不含畢業論文6學分） Total Number of Required Credits :31 (excluding thesis 6 credits) (Minimum of Electives Required: 6 Credits)													

本課程科目表經114年6月20日教務會議審議通過，適用一一四學年度入學新生。  
Approved by Academic Affairs Council on June 20, 2025.

備註1: 最低畢業學分數：31學分(不含碩士論文6學分)，其中必修5學分、選修26學分。

Remark1: Minimum graduation credits: 31 credits (excluding 6 credits for master's thesis), of which 5 credits are compulsory and at least 26 elective credits are required.

備註2: 107學年度起入學之學生須依本校「研究生學術倫理教育實施要點」完成學術倫理教育相關課程達6小時以上，始得申請論文學位考試。

Remark2: According to the "Guidelines for Academic Research Ethics Education Course", students are required to complete the Research Ethics Education course (more than 6 hours) to apply for a dissertation exam.

備註3: 必修學分應全部修習及格。

Remark3: Students must take all compulsory courses and obtain all credits thereof.

備註4: 學生應具備相當於雅思寫作6之英文寫作能力，始得展開畢業論文撰寫程序。修習「英文商務文件寫作」且成績及格者，視同達於前述認定標準。學生亦得自行參加校外檢定並申請採認。

Remark4: Students must possess English writing proficiency equivalent to an IELTS Writing Band 6 before initiating the graduation thesis process. Completion of "Writing Business Documents in English" with a passing grade shall be deemed as meeting this requirement. Students may also choose to take an external English proficiency test and apply for recognition of their results.

備註5: 選修課程得視情形調整上課之學期或停開，亦得經各級課程委員會通過後增開。

Remark5: The elective courses may be rescheduled to a different semester or suspended. New elective courses may be added if approved by the Curriculum Committee.

備註6: 貿易實務與談判專題研討(一)與(二)為相互獨立之課程，無修習先後順序。

Remark6: The courses of "Discussions in Practical Trade and Negotiation Issues (I) to (II)" are independent from each other. No sequential order is required for students to take these courses.

備註7: 研究專題實習、教學專業實習、教育專業實習均不計入畢業最低總學分數。

Remark7: Credits from the courses of "Practice in Selected Research Topics", "Professional Teaching Practice" and "Practice of Educational Case Study" are not counted towards the minimum graduation credits.

備註8: 「法律基礎選修課程」二門，係針對入學前非於本國大學主修法律之本國籍學生(不含僑生、港澳生)進行基礎補強，列計學分但不計入畢業最低總學分數。入學前曾於本國法律科系畢業，獲有法律學位者免修。入學前曾修習本國大學以上(含學分班)法律學分合計達10學分且各科成績均達80分以上，或曾修畢本國大學法律輔系課程取得證明且各科平均成績(依學分數加權)達75分以上者，得申請減修一門。基礎選修科目未獲准免修或減修者，應全部修習通過始能畢業。

Remark8: The two elective fundamental legal courses are prerequisite courses for local students (excluding oversea Chinese students and students from Hong Kong and Macau) who had not studied law in domestic university before they are enrolled into this Program. The purpose of such courses is to provide basic legal knowledge for the aforementioned students. The credits from these courses are not counted towards the minimum graduation credits. Students with a local undergraduate law degree are not allowed to take the two elective fundamental legal courses. Students who do not hold a law degree, but had studied law and acquired at least 10 credits and pass the courses with at least 80% mark, can apply to take one prerequisite course only. The same rule applies to students who had minored in law in local university (with certificate proving completion of study) with an average mark of at least 75%. Students who are not exempted from the elective fundamental legal courses must enroll in and pass these courses in order to be eligible for graduation.

備註9: 學生經事先同意得修習本校各系或他校所開碩士班課程，以採計6學分為限。但獲事先同意修習本校國際行銷學院各系碩士班所開設之英語授課課程者，其修習及採計學分數均以實際核准修習數為準，不受前述6學分上限之限制。

Remark9: Subject to preapproval by this Program, students may take postgraduate courses offered by other departments of this university, or by other universities. Up to 6 credits may be recognized. However, for students who obtain preapproval by this Program to take English-taught courses offered by other postgraduate programs in School of International Marketing, there is no cap on credit recognition.

備註10: 因應本校為提升學生資訊基本能力，訂立「國立臺北商業大學學生資訊能力檢核辦法」，本學位學程之研究生畢業前也應達成該辦法之資訊能力檢核認定項目，始得畢業。(國立臺北商業大學學生資訊能力檢核辦法 (<https://legal.ntub.edu.tw/p/406-1023-101597.r466.php?Lang=zh-tw>))

Remark10: For the purpose of improving students' basic information abilities, the "National Taipei University of Business Student Information Ability Assessment Measures" ("the Measure") is hereby established. Graduate students under this Program must complete the required information ability assessment and certification items under this Measure before graduation. (basic information abilities, the "National Taipei University of Business Student Information Ability Assessment Measures")